

## Press release

Paris, July 11th 2023

### New phase of growth in the world of WealthTech

#wealthtech #fintech #frenchtech #gestiondepatrioine #CGP #harvest #manymore

### HARVEST INTENDS TO ACQUIRE MANYMORE

**HARVEST and MANYMORE are two key players in the wealth management solutions industry. They have developed innovative, high-quality solutions dedicated to wealth and finance professionals. HARVEST and MANYMORE plan to join their strengths.**

The wealth management market is currently evolving. It's a market that's becoming increasingly concentrated, with firms merging to create bigger and bigger players, with growing expectations and requirements in terms of regulations, security and high availability. For software publishers, this is a highly technical market, due to the complexity of business rules and regulatory obligations, and the strong growth in the volume of data processed, requiring regular upgrades to infrastructures, security and code technology. The investments required are increasingly substantial to meet the expectations of wealth managers. These investments are essential to guaranteeing the quality of end-customer data and advice, the evolution of solutions to take advantage of the latest innovations, and their long-term viability.

In this context, MANYMORE, which attaches great importance to the quality and scalability of the solutions it provides to its customers, plans to join forces with the HARVEST group to ensure that its customers have access to a high-performance global solution that is perfectly adapted to the challenges of the business. HARVEST has been a recognized actor in the industry for over 30 years. It is a solid French actor, able to maintain the high quality of its solutions over time.

This project of alliance is an important step for both companies, but also for wealth management professionals. Harvest has strengthened its position to continue to support them in the modern age, while remaining true to its strategy: B2B, technology and wealth management software. A clear strategic line: no distribution, no B2C, but a high level of technology and business expertise at the service of wealth managers

"We have decided to combine the strengths and talents of HARVEST and MANYMORE to better serve our customers. Our customers need a large, solid and powerful player, able to make the necessary investments to deliver, over the long term, a high-quality service that meets their expectations and needs. This is the best possible choice to support our customers and offer our employees the best possible environment in which to exercise their talents to the full", underline **Pierre-Laurent Fleury, CEO of MANYMORE, and Gilles Artaud, Managing Director of MANYMORE.**

For **Virginie Fauvel, CEO of HARVEST**, "The relationship of trust we have built up with MANYMORE's management over the last few months has enabled us to produce a project that brings value to clients and their teams."

## About HARVEST

HARVEST is the leading FinTech company in France for software dedicated to the wealth and finance industry. For over 30 years, HARVEST has been supporting professionals with solutions covering the entire wealth and financial value chain. The group designs digital solutions and makes available the information that is essential to inform wealth and financial decisions. As a data specialist, it enables the automated construction of efficient, tailor-made portfolios. With more than 4,000 client companies, the group offers a range of software and services that are highly valued by professionals wishing to develop high value-added advice.

Business expertise and technological mastery are exercised with more than 420 passionate and committed talents, proud of their company, which they have labelled Great Place To Work. The group has recruited more than 100 employees in France by 2022 to support its growth and its ambition to become the european champion of WealthTech.

More information: [Harvest](#)

## About MANYMORE

MANYMORE is a company specialized in SaaS software publishing and services - training, wealth engineering - for wealth management professionals.

MANYMORE targets independent firms and major financial accounts, in particular through its Prisme (asset management tool), Hauméal & Systemial (asset assessment, simulation and recommendation tools, historically developed under the PLPSOFT brand) and Connective (online deeds and extranet tools) solutions.

The team is made up of 65 experienced professionals with complementary skills in IT development, product design, business expertise and educational engineering.

Its dedicated training subsidiary, Nexforma, is Qualiopi certified.

Founded in 2006, Manymore posted sales of €7.7 million in 2022 (proforma data).

More information: [Manymore](#) / [PLPSOFT](#) / [Nexforma](#)

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